

Medius strengthens its European partner programme with INTM Group

STOCKHOLM, 4 february 2021 – Medius, a leading provider of spend management solutions has renewed its partnership with consulting and digital services specialists INTM Group.

The agreement allows INTM Group to sell, distribute and implement Medius' simple-to-use, cloud-based and cost effective spend management solutions to its portfolio of customers in France and Belgium.

Cyrille Salvetti, Deputy Director General at INTM group said: "I'm delighted to have expanded our relationship with Medius. For us, we're always striving to deliver the best quality service and solutions to our clients.

"We think technologies such as Medius AP Automation does exactly that, allowing our customers to gain control of their costs and spend in a cloud-based solution."

The deal also allows Medius to hire INTM Group as a subcontractor for organisations with a global presence, that require subsidiaries to be trained in French.

Ulf Schnürer, EMEA Partner Director, said: "This agreement clearly demonstrates our commitment to deliver Medius solutions in a range of territories and supporting our customers everywhere they need to go."

Schnürer added: "At Medius, we want to make implementing our technology as stress-free and personable as possible. We feel that having local support, with implementation teams close-by, complements our own global strategy of deploying remotely."

About Medius

Medius is a leading global provider of cloud-based spend management solutions, helping organizations drive their business forward by enabling best-in-class process efficiency, cost saving opportunities and greater financial control.

Over 3,500 customers and 450,000 unique users worldwide use Medius spend management solutions, managing transactions worth more than \$150 billion annually.

Medius was founded in 2001 and acquired procurement solution provider Wax Digital in 2019. Today, the company has over 400 employees and offices in Sweden

(HQ), the United States, United Kingdom, Australia, Denmark, Norway, the Netherlands and Poland. For more information, please visit mediusflow.com.

About INTM Group

The INTM Group, specialist in consulting and in digital services, has always maintained its will for proximity and operational excellence.

Since 2004, with a shared trust between INTM, its 1650 employees and its clients, INTM has seen strong growth supported by its lasting references with large French and international corporations.

Our teams operate in:

- **Consulting, Audit and Project Management Support** to support our clients in the core business as well as in their IT and digital challenges.
- **IT Services and Project Management** to meet their operational and strategic challenges in all areas of Information Systems.

Through our experiences, functional as well as technical, we provide skills to numerous companies in sectors such as industry, transport, insurance, banking, telecom, energy, among others. For more information, please visit intm.fr.